

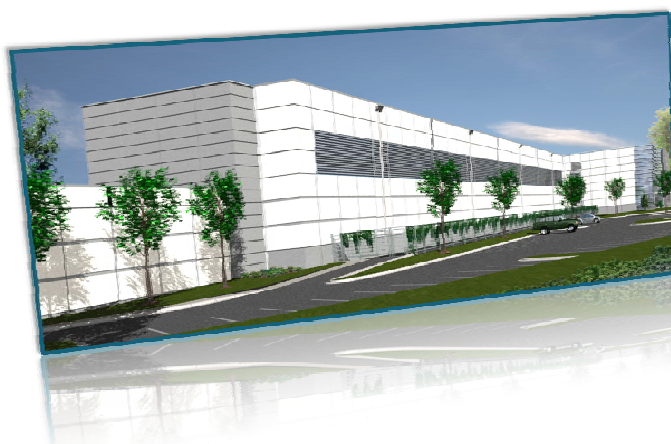
MID-ATLANTIC DATA CENTER 5  
ASHBURN, VIRGINIA



LINDSAY A. HAGEMANN  
SENIOR THESIS PRESENTATION 2009  
THE PENNSYLVANIA STATE UNIVERSITY

B.A.E./M.A.E. PROGRAM  
CONSTRUCTION MANAGEMENT

PRESENTATION OUTLINE



- I. Project Overview
- II. Industry & the Economy
  - I. Existing Schedule & Cash Flow
  - II. Project Execution Plan
  - III. Conclusions & Recommendations
- III. Alternative Concrete Construction Process
  - I. Constructability Analysis
  - II. Schedule Analysis
  - III. Cost Analysis
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  - I. Thin Film PV's
  - II. Water-side Economizers
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- VI. Q & A



PROJECT OVERVIEW

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Function: Data Center  
 Size: 360,000 SF Total  
 180,000 SF Raised Floor  
 23,000 SF Office Space  
 Height: 2 Stories  
 Redundancy: N+2  
 Construction: 2 Phases  
 Schedule: February 2008 – March 2009  
 Delivery Method: CM @ Risk w/ Cost + Fee



PROJECT TEAM

Owner  
 DuPont Fabros Technology

Construction Manager  
 HOLDER

Architect  
 DVA Architects

MEP Engineer  
 CCG  
FACILITIES INTEGRATION

Structural Engineer  
 RATHGEBER/GOSS ASSOCIATES  
Consulting Structural Engineers

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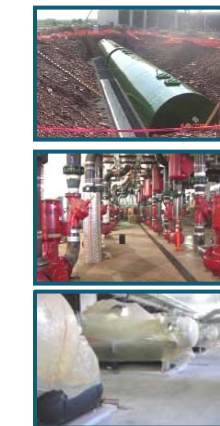
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ELECTRICAL SYSTEM



- \*Total System**
- 34.5 kV Total Utility Power
  - 59.6 MW Total Electrical Load
- \*Equipment per phase**
- (8) 600 V Pad-Mounted Transformers w/ Integral VFI
  - (16) 2500 kW Engine-Generators
  - (16) UPS Systems

MECHANICAL SYSTEM



- \*Equipment per phase**
- (3) 14,400-23,000 cfm AHU's in Chiller Plant
  - (8) 1080 ton Chillers
  - (8) 3240 gpm Cooling Towers
  - (240) 18,000 cfm CRAH's Units
  - (2) 50,000 gal Underground Diesel Storage Tanks

## INDUSTRY & THE ECONOMY

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### BACKGROUND

- > Owner views as one project, Project Seven, including 3 data centers
  - Northwest Data Center (NWDC) in Santa Clara, CA
  - Northeast Data Center (NEDC) in Piscataway, NJ
  - Mid-Atlantic Data Center 5 (MADC5) in Ashburn, VA

### PROBLEM

1. Project Seven has been completely suspended.
  - NWDC August 2008
  - NEDC October 2008
  - MADC5 November 2008
2. DuPont Fabros maintains several completely leased data centers producing steady revenue.

### GOALS

1. Evaluate:
  - Current economy and Project Seven status
  - Project schedule & cost projections
2. Develop a project execution plan to successfully complete Project Seven in a down economy.

## INDUSTRY & THE ECONOMY

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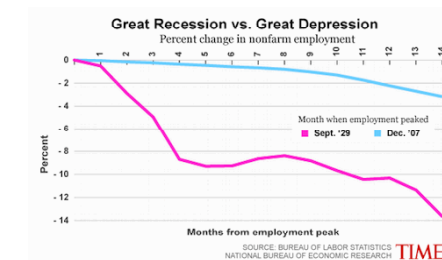
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### ECONOMY

- September 2007: Economy slowly declines to a temporary halt.
- January 2008: Begins another continual decrease.
- November 2008: Government finally declares a **recession**.

### Causes:

1. "Credit Crunch"
2. Federal Reserve response to a tightening of available capital



### CONSTRUCTION INDUSTRY

- Trouble securing loans and allocating funds
  - Operate on rolling-over short-term loans
- Projects are suspended, shut down, postponed

Market Segment	2008	2009
Hotels	5.1%	-3.1%
Office Buildings	1.7%	-3.7%
Industrial Facilities	-3.8%	0.4%
Retail	-5.7%	-3.6%
Healthcare Facilities	5.6%	3.6%
Education	5.5%	-0.1%
Public Safety	3.5%	0.4%
Amusement/Recreation	1.4%	-2.6%
Religious	-1.0%	4.0%

Source: [DiLouie, 2008]

EXISTING SCHEDULE/CASH FLOW

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ORIGINAL PLAN

Project Seven Duration: **20 months**  
 Start: February 2008  
 Finish: September 2009

Project	Start	Finish	Orig. Duration (months)	Overlap (months)
MADC5	Feb 2008	Apr 2009	15	-
NEDC	May 2008	May 2009	13	11
NWDC	July 2008	Sept 2009	15	10
<b>Total</b>	<b>Feb 2008</b>	<b>Sept 2009</b>	<b>20</b>	<b>-</b>

ACTUAL PLAN

Project	Start	Suspended	Finish	Orig. Duration (months)	Suspension (months)	Total Duration (months)
MADC5	Feb 2008	Aug 2008	July 09	15	3	18
NEDC	May 2008	Oct 2008	Mar 10	13	10	23
NWDC	July 2008	Nov 2008	Apr 10	15	20	35
<b>TOTAL</b>	<b>Feb 2008</b>	<b>-</b>	<b>Apr 10</b>	<b>-</b>	<b>-</b>	<b>40</b>

After temporary suspensions and restarts, the project duration is **40 months**.  
 Start: February 2008  
 Finish: April 2010

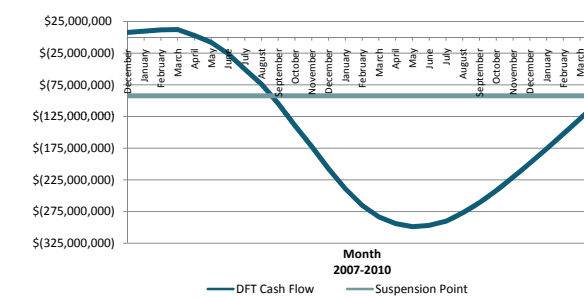
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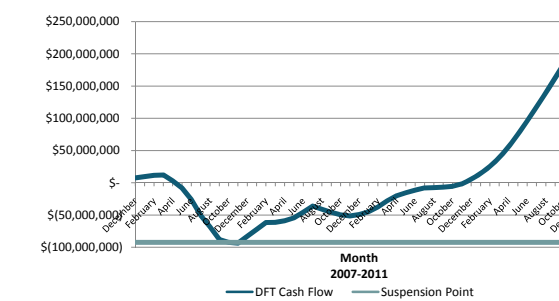


➤ Total Construction Cost = \$520 million.  
 ➤ May 2009 = ultimate low net income of -\$298.9 million.

ACTUAL PLAN

First Suspension (NWDC): -\$50.4 million  
 Second Suspension (NWDC): -\$87.9 million  
 Third Suspension (MADC5): -\$92.5 million

-\$92.5 million deemed the "suspension value" – stay above to complete Project Seven



PROJECT EXECUTION PLAN

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**P7 PLAN**

EVALUATE

- Owner's construction expenditures
- Construction schedule
- Existing revenue

SUCCESSFUL COMPLETION OF PROJECT SEVEN COULD OCCUR:

1. Prolong each project schedule.
2. Maintain durations and sequence projects with a finish-to-start relationship.
3. Maintain durations with less of an overlap than the original plan.

OPTION 1 | PROLONG PROJECTS

1. Schedule:
  - Decrease in the amount of work performed each month
  - Lengthen the OPS significantly
2. Cash Flow:
  - Cost increase in equipment rental, labor, GC's, and O&P
  - Delay in receiving revenue from each project due to leased spaces.
    - Limits the amount of overlap between each project
    - OPS further delayed to remain above the suspension point

PROJECT EXECUTION PLAN

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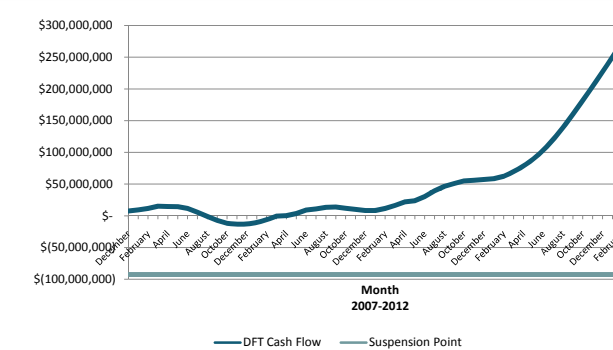


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OPTION 2 | MAINTAIN DURATIONS W/ SEQUENTIAL PROJECTS

1. Schedule:
  - Projects constructed with finish-start relationship
  - Lengthen the OPS significantly

Project	Start	Finish	Orig. Duration (months)
MADC5	Feb 2008	Apr 2009	15
NEDC	May 2009	May 2010	13
NWDC	June 2009	Aug 2011	15
<b>Total</b>	<b>Feb 2008</b>	<b>Aug 2011</b>	<b>43</b>



2. Cash Flow:
  - Same cash flow as actual plan
  - Remains above suspension point
  - Delays potential revenue

## PROJECT EXECUTION PLAN

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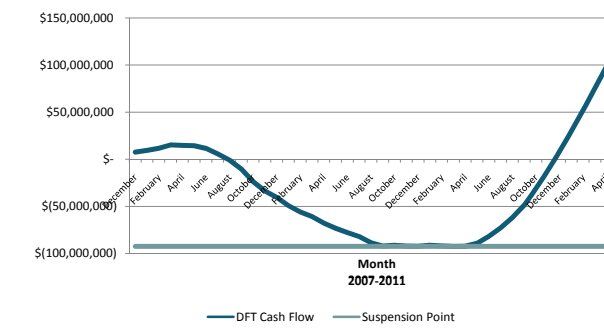


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### OPTION 3 | MAINTAIN DURATIONS W/ LESS OVERLAP

1. Schedule:
  - Less extreme project overlaps – finish-start
    - Original = NEDC 11 month NWDC 10 month
    - New = NEDC 5 month NWDC 2 month
  - Shorter OPS by 6 months

Project	Start	Finish	Orig. Duration (months)	Overlap (months)
MADCS	Feb 2008	Apr 2009	15	-
NEDC	Nov 2008	Nov 2009	13	5
NWDC	Sept 2009	Nov 2010	15	2
<b>Total</b>	<b>Feb 2008</b>	<b>Nov 2010</b>	<b>34</b>	<b>-</b>



2. Cash Flow:
  - No added costs or suspension
  - Nears suspension at completion of NEDC and start-up NWDC
  - Receive revenue earlier causing drastic increase in cash flow at the end
    - Able to start another project

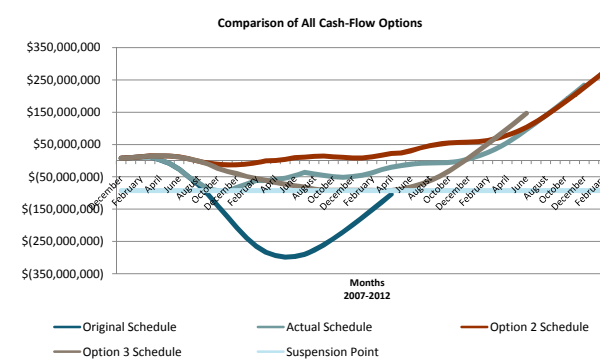
## CONCLUSIONS

## RECOMMENDATIONS



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Given the economic times, the possibility of successfully constructing all three projects is nonexistent.



Option	Start	Finish	Orig. Duration (months)	Income at Nov 2010	Add'l Revenue
Actual Project Duration	Feb 2008	May 2011	40	\$452,599,560	\$0
1. Prolong Projects	Feb 2008	?	?	-	-
2. Maintain Duration with Sequential Projects	Feb 2008	Aug 2011	43	\$457,185,960	\$4,586,400
3. Maintain Durations with Less Overlap	Feb 2008	Nov 2010	34	\$485,850,960	\$33,251,400

\*Maintain the schedule durations with less of an overlap\*

- **6 months** shorter than actual schedule
- Produces **\$33,251,400** of additional revenue
- Future development

## ALT. CONCRETE CONSTR. PROCESS

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### BACKGROUND

- Concrete Utilization:
  - Foundation
  - Equipment Pits
  - Slab-on-Grade (SOG)
  - Trenches – Mech. Rms. & Computer Rms.
  - Raised Slab in Engine-Generator Rms.
  - Topping Slabs
- Computer Room Concrete Design
  - 6" SOG
  - Trenches along walls adjacent to CRAH's
  - Dimensions: 3'-0" deep x (3'-0" - 7'-0") wide
- Mechanical Trenches:
  - Chilled Water Pipes sized 8"-30" dia.
  - Connect CRAH's and chillers
  - Leak containment
  - Create more space below raised floor
  - Metal channels to support pipes



### EXISTING CONCRETE PROCESS

- Contractor On-Site
  - May 28, 2008-Oct. 28, 2008 110 Days
  - Contract Value \$7.2 Million



### GOALS

1. Reduce concrete contractor time on-site & contract value by removing trenches & replacing with a continuous slab
2. Reduce OPS & produce significant savings for the owner

## CONSTRUCTABILITY ANALYSIS

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### UNDERGROUND CONDUIT

Requirements	Trenches	No Trenches
Coordination	•UG Electrical •UG Plumbing	•None – SOG on top of underground systems •Storm Lines •Sanitary Lines
Excavation	•Underground systems + Trench depth *Lines crossing trenches must be lower	•Underground systems

### CHILLED WATER PIPING



- No bridging required for new design
  - Rest on slab mounted tube steel
- Leak containment only 6" as opposed to 3'-4" with trenches
  - Require flat/level slabs to prevent ponding

### ACCESS FLOOR

Maximum Tile: 24"x24"  
Piping Diameter: 8"-30"  
(+ insulation)



- Metal channels to bridge the piping
  - Less bridging required
- Quicker/easier to install on a continuous surface
  - Less worries about falling and maneuvering

### PRECAST UPS PITS



- Quicker & easier to install
- Install Options:
  - Pre-coordination – Rough-ins
  - Post-coordination – Core-drill



## SCHEDULE ANALYSIS

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- Alter sequences for a majority of the rooms
- Precast dictates the OPS
  - Original Schedule: Sporadic concrete pours
  - New Schedule: Continuous concrete pours
- Allow larger duration between precast erection and concrete pour sequences
  - Eliminates the chance of pours catching up to precast
  - Allows for smoother, continuous pour sequences
  - Crews constantly working and no wasted time between pours
- Delay subcontractor start date to June 18, 2008 vs. May 28, 2008

Sequence	Original Duration	New Duration
Computer Room	5/28/08 – 8/15/08 (50 days)	7/2/08 – 8/6/08 <b>(26 days)</b>
UPS Room	6/12/08 – 8/15/08 (47 days)	6/23/08 – 8/1/08 <b>(30 days)</b>
Mechanical Room 2	8/1/08 – 8/22/08 (16 days)	8/1/08 – 8/14/08 <b>(10 days)</b>
Admin. Office Area	8/4/08 – 9/16/08 (32 days)	8/13/08 – 9/19/08 <b>(28 days)</b>
Phase II SOG	9/11/08 – 2/10/09 (109 days)	9/18/08 – 12/2/08 <b>(54 days)</b>
Topping Slab	6/4/08 – 10/14/08 (95 days)	8/14/08 – 10/14/08 <b>(44 days)</b>
Transformer Yard	10/17/08 – 10/28/08 (8 days)	8/28/08 – 9/8/08 <b>(8 days)</b>

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### OTHER AFFECTED ACTIVITIES

- Sealing Concrete  
SOGs sealed earlier
- Access Floor Install Time  
5 days to 4 days
- CWP & Insulation Install Time
  - Piping : 15 days to 10 days
  - Insulation: 5 days to 3 days
- Medium Voltage 1 (MV)  
MV equipment installed earlier  
Level 3 commissioning
- Set CRAH Stands/Units – earlier delivery



### RESULTS

Concrete Contractor Savings 65 days  
OPS Savings 15 days

➤ Discrepancy due to activities not on critical path & other trade sequences

- Precast Concrete
- Electrical Equipment
- Power

➤ Precast and concrete dictate the ability to install the equipment

➤ All equipment must be in place before starting commissioning  
•Only go as fast as the last UPS room



## COST ANALYSIS



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### CONSTRUCTION COST COMPARISON

	Material	Labor	Equipment	Total
Original Process	\$ 5,488,661	\$ 1,142,884	\$ 325,848	\$ 7,227,393
Alternative Process	\$ 5,140,523	\$ 1,096,322	\$ 316,720	\$ 6,599,565
<b>% Savings</b>	<b>6%</b>	<b>4%</b>	<b>3%</b>	<b>9%</b>

Savings = **\$627,828**

- Precast UPS equipment
- Removing trenches

Other cost savings:

- Overhead and profit,
- Personnel
- Reduction in contractual fees.

**9% REDUCTION**

## COST ANALYSIS

### GENERAL CONDITIONS SAVINGS

Company	Total Cost	Duration (wk)	Unit Cost (\$/wk)	Savings (wk)	Savings (\$)
Holder Construction Construction Manager	\$ 7,025,338	58	\$ 121,000	3.0	\$ 363,000
Dynalectric (Dyna) Electrical Contractor	\$ 1,756,335	58	\$ 30,000	3.0	\$ 90,000
John J. Kirlin (JK) Mechanical Contractor	\$ 1,756,335	58	\$ 30,000	3.0	\$ 90,000
			<b>TOTAL</b>		<b>\$ 543,000</b>
			HCC % Savings		3%
			Dyna % Savings		5%
			JK % Savings		5%

\*Dyna and JK total GC value is approximately 25% of HCC's value (per HCC estimate)

## CONCLUSIONS/RECOMMENDATIONS



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### UTILIZE A CONTINUOUS SLAB DESIGN IN LIEU OF TRENCHES.

#### Constructability

- Less coordination efforts due to a simpler design and less material.

#### Schedule

- Concrete subcontractor onsite duration reduced **65 days**
- Reduced OPS by 15 days

#### Cost

- This system saves the owner **\$1,170,828** in construction costs.
  - Concrete Contract Savings = \$627,828
  - Project General Conditions Savings = \$543,000



## ENERGY EFFICIENT TECHNOLOGIES

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### BACKGROUND

- MADC5 will be certified LEED Gold
- Data centers still consume a great deal of energy and struggle with efficiency issues.
- Escalating energy costs – harsher carbon emission policies
- Developers seeking to reduce energy costs and build “Green”



### GOALS

1. Evaluate state-of-the-art electrical & mechanical technologies:
  - Thin-Film Photovoltaic Systems for building lighting load
  - Water-Side Economizers
2. Implement systems that produce the following results:
  - Create a more energy efficient building
  - Reduce energy costs
  - Relatively quick payback period (less than 10 years)

## THIN-FILM PV'S

## THIN-FILM PV'S



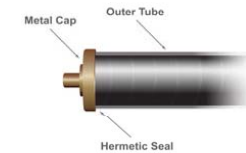
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### RESEARCH

- CIGS (Copper-Indium-Gallium-Selenium)
  - Semi-conductor light absorbing material
  - Microstructure allows for cells to be a few micrometers thin
- Most efficient solar technology available in the market
  - 19.5 % efficiency

### SOLYNDRA

- CIGS technology inside cylindrical PV panels
- Panel Dimensions: 6' x 3.5'
- (40) 1-in. diameter cylinders per panel

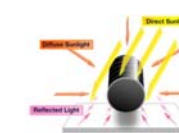


### PRODUCT SELECTION

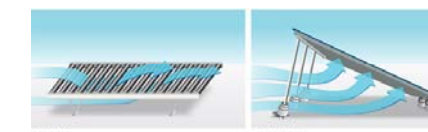
- Greater rooftop coverage



- More electricity per rooftop



- Wind performance
  - Negligible wind loads
  - Sustain 130 mph



## THIN-FILM PV'S

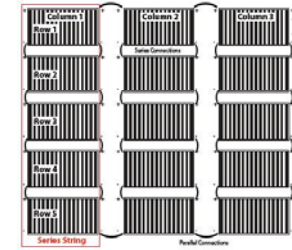
## THIN-FILM PV'S



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- VI. Q & A

### DESIGN ANALYSIS

1. Determine the maximum amount of panels that could fit onto the roof, which includes a main roof and a second level mezzanine roof.
  - Main Roof = 236,000 SF
  - Panel Size = 6 ft x 3.5 ft = 21 SF
  - **11,000 panels**
2. Determine the amount of panels in each array.
  - Connected in Series = **5 panels**
  - Connected in Parallel = **3 strings**
3. Determine the amount of panels required to power 508 kW building lighting load.
  - Requires 19 Arrays @ 27.3 kW/array
  - Array = 150 panels
  - **2850 Panels = 518.7 kW**



### DESIGN ANALYSIS

4. Determine the amount of inverters required for the system.
  - Typical: 260kW inverter
  - For a factor of safety: **3 inverters**
5. Determine the wire and conduit sizes of the conductors connecting the combiner boxes to the inverters.

DC Wires - Combiner Boxes to Inverters				
From Combiner	To Inverter	# of Arrays	Cable Size	Conduit Size
AF01	1	10	300	2"
AF02	1	10	4/0	1-1/2"
AF03	1	10	3/0	1-1/2"
AF04	1	10	2/0	1-1/4"
AF05	1	10	1	1"
AF06	1	10	2/0	1-1/4"
AF07	1	10	4/0	1-1/2"
BF01	2	10	300	2"
BF02	2	10	250	2"
BF03	2	10	4/0	1-1/2"
BF04	2	10	2/0	1-1/4"
BF05	2	10	1/0	1-1/4"
BF06	2	10	3/0	1-1/2"
BF07	2	10	4/0	1-1/2"
CF01	3	10	350	2"
CF02	3	10	300	2"
CF03	3	10	4/0	1-1/2"
CF04	3	10	3/0	1-1/2"
CF05	3	10	2/0	1-1/4"

## THIN-FILM PV'S

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### CONSTRUCTABILITY ANALYSIS

- Panel Weight: 70 lbs (3.3 lbs/ft<sup>2</sup> distributed load)
- Mounting: Self-ballasted  
No roof penetrations or anchoring  
9" above roof membrane
- Wiring: Prewired for connection to each other  
#12 AWG between panels and combiner boxes
- Safety: Voltage is present when sunlight is present



### SCHEDULE ANALYSIS

- Labor Rate for 5-man Crew: 15 panels/hour
- Number of Panels: 2,850
- Installation Duration: 190 hrs = **24 Days**
- Affected Activities:
  - Roof Completion: Sept. 12, 2008
  - Level 3 Commissioning start-up: Dec. 1, 2008
- Available Time Period: 2.5 months



## THIN-FILM PV'S

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### COST ANALYSIS

#### Funding Opportunities

- Business Energy Investment Tax Credit
  - 30% tax credit on solar energy systems
- Local Option Property Tax Exemption for Solar
  - VA - solar energy equipment can be exempt from property taxes

Description	Cost
System	\$3,316,700
Panels (2,850)	
Wiring from Panels to Combiner Boxes	
Combiner Boxes	
Inverter	
Labor	
Monitoring System	\$22,900
20-yr Warranty for Inverter/System	\$62,000
Permitting	\$5,000
Electrical Installation (Conduit & Labor for Combiner Box to Grid)	\$320,400
<b>TOTAL INSTALLED (110kW) COST</b>	<b>\$3,727,000</b>
Installation Cost \$/W	\$2.39
<b>Incentives</b>	
Business Energy Investment Tax (30%)	\$1,118,100
Local Option Property Tax Exemption for Solar	\$0.00
<b>Post Incentive Installation Cost</b>	<b>\$2,608,900</b>
Installation Cost \$/W	\$5.89

PV Avg. Power Output (kWh/yr)	Electricity Cost (\$/kWh)	Total Savings	Savings (lbs of CO <sub>2</sub> /yr)
687,796	0.068	\$46,770	962,914
<b>With Future Proposed Carbon Tax</b>			
687,796	0.1762	\$121,190	962,914

**TOTAL COST**  
\$2,608,900

**PAYBACK**  
Current 55.8 years  
Carbon Tax 21.5 years

**RECOMMENDATION**  
Building volatility & extreme payback  
**vs.**  
Sustainability and protecting the environment

## WATER-SIDE ECONOMIZERS

## WATER-SIDE ECONOMIZERS

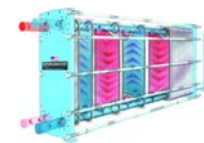


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### PURPOSE

- Allows cooling towers to produce chilled water when weather conditions permit.
- Bypass chillers if wet-bulb temperature is below 24°F



### HOW

- Pre-cools the chilled water prior to flowing into the evaporator
- Heat transfer from the CHWR to the CW loop from the cooling tower.
- Lowers the temperature of the water entering the evaporator, reducing the chiller load and energy consumption.
- Ideal in temperate climates, i.e. Washington, D.C.
- No schedule impact

Wet Bulb Temp.	Cooling Load (tons)	Cooling Plant Efficiency (kWh/ton)	Electricity Cost (\$/kWh)	Load Hours (h)	Savings per Chiller	Total Savings	Savings (lbs of CO <sub>2</sub> /Plant)
24°F	840	0.5	0.068	803	\$22,934	\$183,472	4,704
<b>With Future Proposed Carbon Tax (\$0.1062)</b>							
24°F	840	0.5	0.1762	803	\$59,425	\$475,400	4,704

**TOTAL COST**  
\$376,000

**PAYBACK**  
Current 2.05 years  
Carbon Tax 9.5 months

**RECOMMENDATION**  
Implement (8) water-side economizers for Phase I construction.

## CONCLUSIONS



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- PROJECT EXECUTION PLAN
  - Maintain schedule durations with less overlap = No Suspension
  - Shorter construction schedule (6 months) & \$ 33,251,400 additional revenue
  - Future development
- ALTERNATIVE CONCRETE CONSTRUCTION PROCESS
  - Continuous slab system
  - Concrete contractor off-site 65 days earlier & accelerates OPS 15 days
  - \$1,170,828 Owner savings
- THIN-FILM PHOTOVOLTAIC SYSTEM
  - Reduce electrical system grid dependency & energy consumption
  - 55.8 year payback
- WATER-SIDE ECONOMIZERS
  - Reduce mechanical system energy consumption
  - 2 year payback

## RECOMMENDATIONS

Analysis	Cost Savings	Schedule Savings	Additional Savings
New Execution Plan*	-	6 mo.	\$33,251,400 Additional Revenue in 6 months
Continuous Slab Design*	\$1,170,828	0.5 mo.	65 days for the concrete subcontractor
Thin-Film PV's	(\$2,608,900)	No effect	\$183,472 in electricity cost & 962,914 lb of CO <sub>2</sub> saved annually
Water side Economizers*	(\$376,000)	No effect	\$46,770 in electricity cost & 4,704 lb of CO <sub>2</sub> saved annually
* Savings - 3 systems	\$794,828	6.5 mos.	
<b>Total Savings</b>	<b>(\$1,814,072)</b>	<b>6.5 mos.</b>	

## QUESTIONS?



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